

*Winning at affordable housing...
OR in other words...
preventing yourself from getting
chewed up and spit out by the
affordable housing industry!*

Learn the SECRETS at the 2021 Conference

September 27 & 28, 2021 ♦ Denver, CO



The affordable housing industry is tough on its professionals! Whether you are involved in Housing Credits, HUD, HOME, RD, Bond or have blended properties, this industry can chew you up and spit you out if you don't take steps to protect yourself! The pressure you face is enormous. Today, most properties combine a myriad of programs that make managing & monitoring compliance feel like walking on a tightrope. The chances for noncompliance lurk at every corner. Plus everyone is scrutinizing your work increasing the risk of noncompliance which is expensive and often personally taxing.

I don't mean to frighten you ... especially if you are new as it is truly a fantastic industry... REALLY! But if you don't have the right resources and knowledge, it can have a dark side too! **Building these resources is as important as obtaining a solid education foundation... possibly even more!** BLUNTLY, if you are going to succeed in this world, you need to have the best possible resources for information and a continuing funnel of news and ideas coming to you.

*So exactly WHERE do you find these resources
and HOW do you surround yourself with them?*

Hey, this is Elizabeth Moreland formally from Elizabeth Moreland Consulting & the Housing Credit Training Center and now independent consultant for Grace Hill. I have been teaching industry professionals to be Compliance Confident for over 20 years. I have helped thousands of professionals understand the rules and learn the skills necessary to run their affordable housing properties. And, as I understand the importance of having strong resources available even after learning these fundamentals, I have also created a fabulous networking group with the best and brightest minds in the industry! And that is why I am writing to you today. I

want **YOU to gain that same confidence and create a networking circle you can surround yourself with that is available to you when you have questions, need advice or want to discuss a difficult scenario and that is where the 2019 National Compliance Professional or NCP Conference comes in.**



Packed with information specifically provided to help you effectively and efficiently streamline your operations, this conference is the perfect time & place for...

- 👍 **RE-CHARGING** your batteries...
- 👍 **LEARNING** the latest news & opinions...
- 👍 **DISCUSSING** solutions with the best in the business... and
- 👍 **CREATING** your own networking group of peers in which you can encircle yourself.

Four years ago, after our 2017 event, I had an attendee walk up to me practically in tears. Of course, I immediately thought something was wrong but quickly discovered she was just thankful and couldn't contain her emotions. She explained to me she has been struggling in her job for the last 7 years and had been toying with the idea of leaving the industry. The only problem was, she explained, there were little to no jobs in her area so she felt stuck. Her biggest problem was she had no one to go to when she had questions and she strongly felt there was a lot of noncompliance within her portfolio. But after attending the 2-day event, she knew there was hope and suddenly felt a renewed sense of confidence.

You see, **the NCP Conference, not only is an incredible educational conference BUT it is a networking and brainstorming event where the attendees actually WANT to help each other resolve their problems...** whether it be an issue with compliance, property management, your investor/State Agency or with internal operations.

Whether you are new to affordable housing or a veteran with years of experience, the 2018 NCP Conference will give you so much insight into today's world of compliance and property management that you will **literally walk away with dozens of easy-to-implement ideas, numerous solutions to your compliance & management concerns, and a group of industry peers you can reach out to when you have questions or concerns you want to discuss.** Truly a unique conference experience!!

**Once you attend, you will want to return again & again
as you will understand the secrets to compliance/management success
displayed by the most confident industry professionals!**

We Are Heading To Denver, Colorado!

This year's event will be held in conjunction with Grace Hill's Annual Conference and will be located in... **Denver, Colorado.** This year's event is **September 27 & 28** and will be located at the **Westin Denver Downtown**, a dynamic hotel located in the city center which is only steps from Coors Field,

Empower Field at Mile High,
the 16th Street Mall,
Union Station and
numerous local
restaurants & breweries.

The Westin Denver Downtown provides scenic views of the Rocky Mountains, a heated rooftop pool, upscale rooms and suites all conveniently located in Denver's bustling downtown area. And the best part is, we have secured a great room rate:

\$169 for single/double occupancy. These special rates expire **August 31, 2021.**



To book your stay...

Type the following into your internet browser --

<https://book.passkey.com/event/50188625/owner/3485/home>

and follow the onscreen instructions.

Agenda...

Now at this point, the agenda is not set. That is because I want to be sure I include the timeliest topics and with the affordable housing industry undergoing so many changes with the recently passed tax reform, NCSHA's updated Recommended Best Practices and the constant changes & tweaks housing regulations regularly experience, it is simply too soon. But just like all of our NCP Conferences (this is our 15th event), this year's agenda will once again be jam-packed with incredible sessions where open discussion is strongly encouraged creating fantastic brainstorming opportunities and providing you with hundreds of practical solutions for protecting your properties in today's compliance era! And the agenda will **address not just the Housing Credit Program but HOME, HUD, RD and any other programs relative to our industry.**

Typically I post the agenda in mid-Summer making it available to all on our website. **BUT PLEASE, don't wait until then to register as the best discounts are available NOW** and the price will only increase as we get closer to the conference date.

Past Attendees Say...

"The best source of updated & current information!"

Linda LaQuaglia, Senior Compliance
Lane Co, Atlanta, GA

"This is the best conference to receive all the updates and survive the changes!"

Cynthia Byers, Sr. Regional Manager,
Garrettland, Oakland, MD

"Good people & tons of knowledge... what a great way to get vital information and stay on top of your game. Super Conference!!"

Julia Moore, Director of Housing
Community Housing Mgmt, Long Beach, CA

"Worth every penny! I always walk out of this conference with a lot of knowledge!"

Shirleen Woodley, Community Director,
AF Evans Property Mgmt., Oakland, CA

"Just when I thought it couldn't possibly get any better! This year's conference had even more learning and networking opportunities than last year!"

Tera Lockley, Portfolio Director,
Virginia Community Dev. Corp, Richmond, VA



Registration...

The normal conference price is \$998, but there are currently 2 discounts available until **August 31, 2022**.



Early Bird Discount: As a way of thanking you for committing to attend this year's conference early, **DEDUCT \$50!**



NCP Discount: Being a current NCP has its benefits including a special membership discount, **DEDUCT \$100!**

NOTE: If at least 1 **registering** person is a current NCP, apply the NCP discount to all attendees.

Not an NCP?

That's okay, as part of your registration, we will include your 2021 Regular membership into the NCP Membership Group so you have access to all of its benefits throughout the year!



On September 1, the price **WILL increase** so if you'd like to attend at the lowest possible price, **REGISTER NOW!**

The fastest way to register & secure the deepest discount is to register **online** at – **www.taxcredit.com** – and pay with a credit card. But if you prefer, you can use the attached registration form & submit it to us with payment.

Fax: 1-800-466-5689 ♦ **Mail:** 6907 University Av #196, Middleton, WI 53562

6 Reasons Why You Should Attend...

1. Finally have an opportunity to get beyond the basics and into the nitty-gritty of the Tax Credit, HOME, Section 8 and other affordable housing programs!
2. Learn the latest industry news, opinions, and updates affecting the world of affordable housing compliance and management!
3. Get advanced training in the issues you really care about such as effectively managing the property and making your compliance operations run more smoothly!
4. Have hands-on, real-world discussions on topics that most conferences gloss over!
5. Meet and network with your peers from across the country to share ideas, techniques, opinions and stories!
6. Experience a different type of housing conference – a conference that really allows you to openly discuss issues, ask questions and hear opinions from experts and your peers from all over the country!

YES!

I Want To Attend the 2021  Conference on September 27 & 28, 2021

PLEASE PRINT LEGIBLY

Company Information

Company: _____

Address: _____

City/State/Zip: _____

Phone: () _____

Fax: () _____

Attendee Information

Attendee: _____

Email: _____

Attendee: _____

Email: _____

Regular Price \$998

Early Bird Discount: \$50 (\$)
Subtract \$50 if register by 8/31/21

NCP Discount: \$100 (\$)
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Payment Information

Total Due: \$ _____ Credit Card: Visa MasterCard AmEx Check: Payable to Elizabeth Moreland Consulting

Card #: _____

Exp. Date: _____

Card Name: _____

Signature: _____

FASTEST WAY TO REGISTER

ONLINE: www.taxcredit.com

FAX TOLL FREE: 1-800-466-5689

MAIL: 6907 University Ave, Suite 196, Middleton, WI 53562

BOOK YOUR HOTEL ROOM!

Room block available until August 31, 2021. \$169/night for single/double occupancy.



- To reserve your hotel room, type the following into your internet browser -- <https://book.passkey.com/event/50188625/owner/3485/home> -- and follow the onscreen instructions.
- All attendees must pay in advance. Sorry, no refunds available but substitutions allowed.